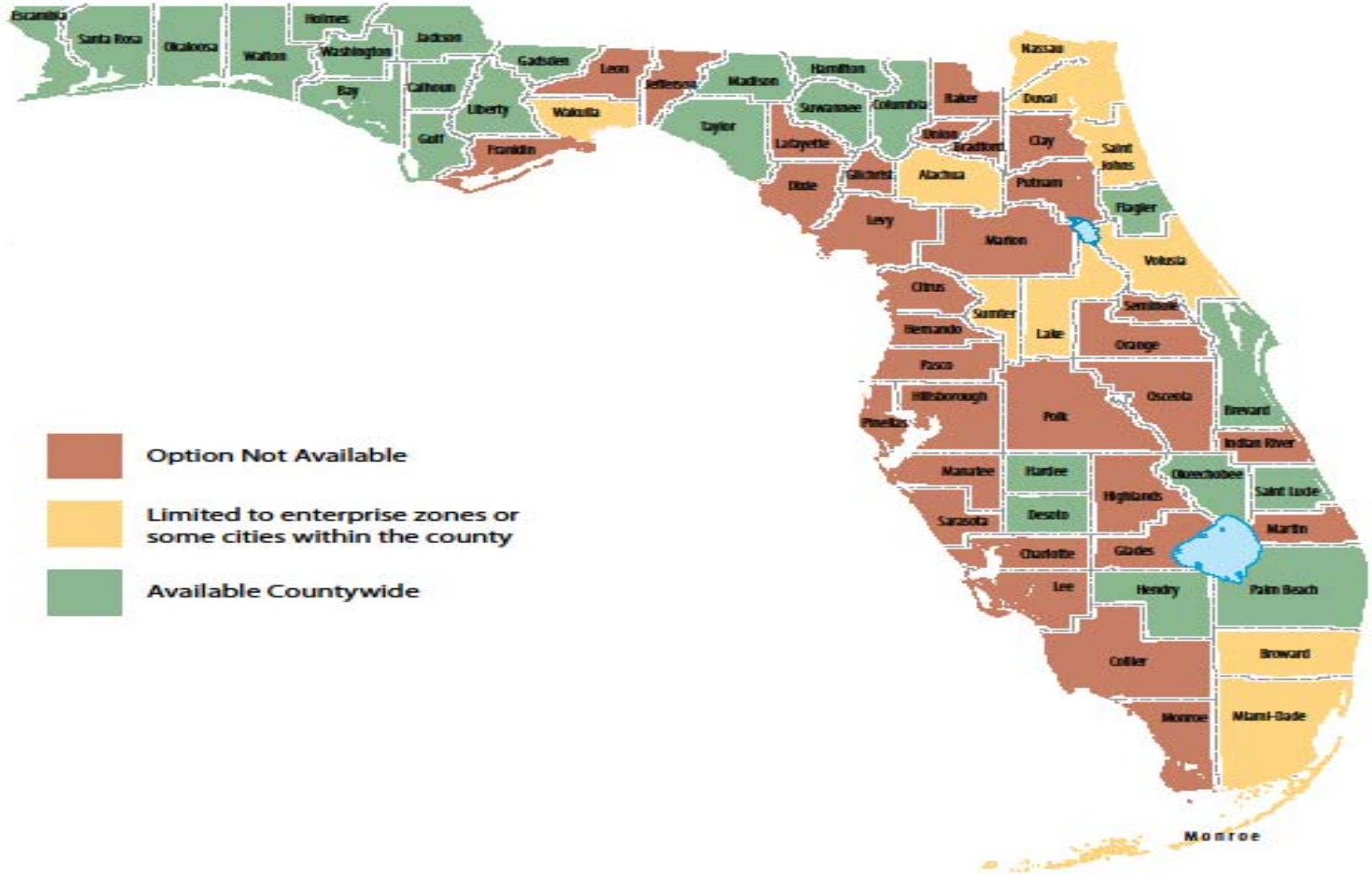


Counties which have approved local option ad valorem tax abatement



- Option Not Available
- Limited to enterprise zones or some cities within the county
- Available Countywide

Economic Impact Analysis

- **Florida imposes tangible tax on business investments.**
- This makes businesses who invest heavily in sophisticated equipment reluctant to locate here. It penalizes existing companies ready to expand.

- **Make Sarasota attractive to business investment**
- Other states do not impose these taxes.

- **Tax exemptions work!**
- Other counties in Florida already exempt businesses from ad valorem taxes, i.e. Palm Beach, Brevard, Saint Lucie, Hardee, and DeSoto
- These counties are currently experiencing lower unemployment rates than Sarasota.
- Businesses compete in a global market
- Business goes where conditions are favorable to success.
- Businesses are not investing in Sarasota now

Economic Impact Analysis

- **Role of Incentives**
- To encourage companies to locate and /or expand operations within Sarasota County – invest in infrastructure and create high paying jobs.
- * Not a corporate give away program - Forgoing immediate tax revenue is more than offset by positive economic impact on community

- **Intent of the Ad Valorem Tax Incentive Program**
- Job creation
- Enroll high tech operations that provide high wage jobs to locate in our County.
- Encourage expansion
- With incentives, existing companies in our area are more apt to expand.
-

Economic Impact Analysis

- **Specifics of the Ad Valorem Tax Exemption Program**
- Companies must apply and go through review process
- Not a blanket rescission of all taxes.
- To be eligible for exemptions, applicants must meet specific criteria
- Each applicant will be evaluated against certain measurable criteria.
- *Job creation
- *Wage level
- Commitment to local procurement
- Innovative nature of applicant's business model or product
- Demonstrate a net positive economic impact on county
- The program is designed to encourage high tech/high wage employers

Economic Impact Analysis

- **How the Tax Exemption Applies**
- Applicants must be either new to the area or expanding their footprint and their payroll.
- True economic stimulus.
- This also means that the existing tax base remains intact.
- Exemption do not apply to School District portion of tax

- **How will exemption affect average taxpayer?**
- No erosion of existing tax base
- Individual Citizen's taxes will not increase
- Education funding remains intact
- County services will not be diminished
- New businesses will help stabilize our economy
- Business investment will help stimulate our economy
- High wage Job creation will help revitalize our community

Economic Impacts of the Peter's Precision Metal Fabrication Manufacturing Facility

Proposed # of Jobs: 25

➤ The estimated economic impact to Sarasota County are as follows:

- Jobs Created: 38
- Jobs created would have a total compensation of: \$1,881,084
- Total expenditures within Sarasota County would be: \$7,219,026

Economic Impacts of the Paul's Plastic Products Manufacturing Facility

Proposed # of Jobs: 25

➤ The estimated economic impact to Sarasota County are as follows:

- Jobs Created: 37
- Jobs created would have a total compensation of: \$1,760,615
- Total expenditures within Sarasota County would be: \$7,518,444

Economic Impacts of the Bob's Biological Products Manufacturing Facility Proposed # of Jobs: 25

- The estimated economic impact to Sarasota County are as follows:
- Jobs Created: 150
 - Jobs created would have a total compensation of: \$8,249,696
 - Total expenditures within Sarasota County would be: \$40,383,536

Economic Impacts of the Frank's Food Product Machinery Manufacturing Facility

Proposed # of Jobs: 25

➤ The estimated economic impact to Sarasota County are as follows:

- Jobs Created: 43
- Jobs created would have a total compensation of: \$2,564,160
- Total expenditures within Sarasota County would be: \$9,298,936